

# PURCHASING

The Purchasing Department of Würth Business Services is equipped with a team of highly experienced procurement and purchasing professionals. We are instrumental in fulfilling the business-specific requirements by handling different processes related to Purchasing and serving customers across the globe. Among many non-core procurement and Purchasing-related processes handled by us, Surface Coating Price Calculations is one of the major processes.

## SURFACE COATING PRICE CALCULATIONS

In this process, we calculate the price of sub-contracting, i.e. surface coating for an article through inquiries. As soon as we receive an inquiry from buyers in the Enterprise Resource Planning (ERP) system, we avail the pricelist for different coatings. This way, we add the price of original article and add the price of coatings to it. We also inquire about the delivery timeline for the coatings. The optimum price and delivery timeline is considered as a winner and we send the recommendations to the buyer.

### PROCESS FLOW AT WÜRTH BUSINESS SERVICES:

- **Step 1:** Receive an enquiry from buyers through ERP system
- **Step 2:** Calculate the total subcontracting price of the article
- **Step 3:** Add prices of different surface coating materials
- **Step 4:** Send the recommendations to the buyers



### BENEFITS:

- Save a significant amount of time in analyzing prices of coating
- Save costs by knowing the optimum prices and delivery timeline
- Experienced professionals to analyze prices

Reach out to Franziska Romer, Head of Sales, Admin & External Communications, Würth Business Services and understand more about offerings: [✉ franziska.romer@wuerth-industrie.com](mailto:franziska.romer@wuerth-industrie.com)