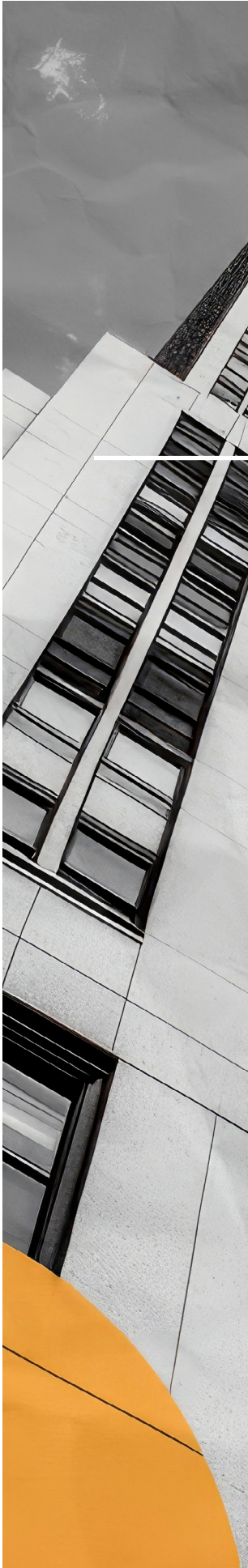




WÜRTH BUSINESS SERVICES

NEWSLETTER

ISSUE 06/2026



FOREWORD

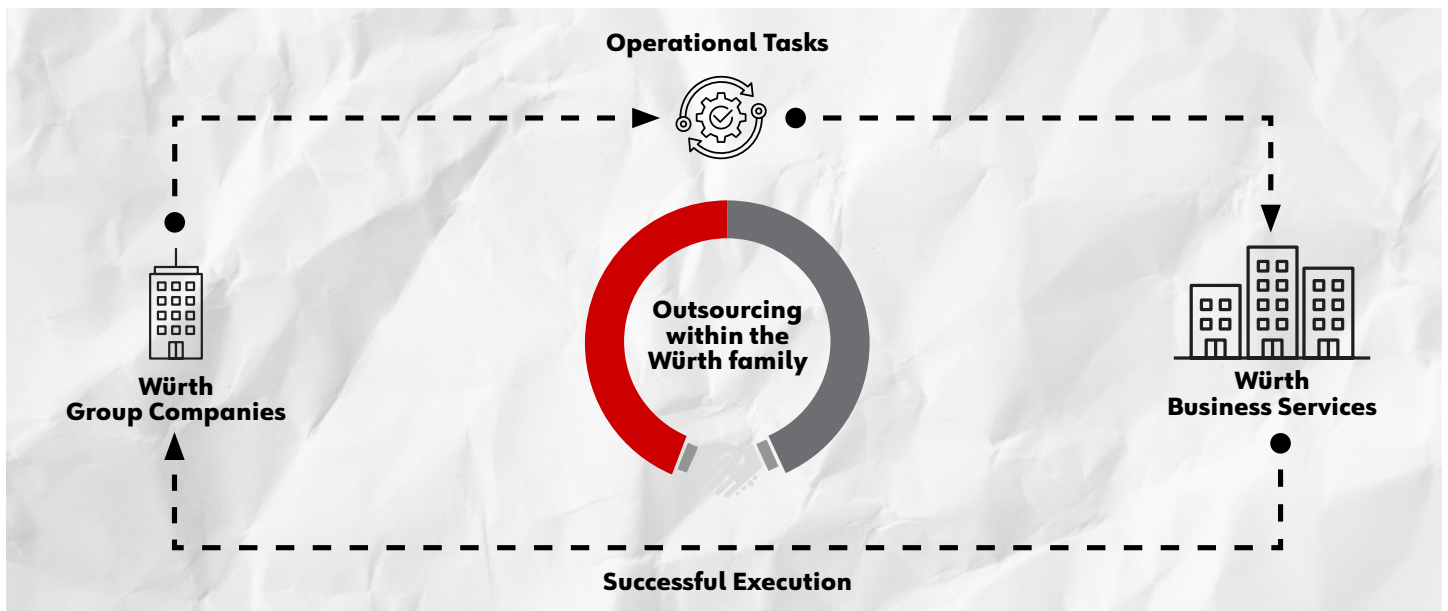


ABOUT WÜRTH BUSINESS SERVICES

WBS IS THE DOOR TO OPEN

Würth Business Services (WBS) is a shared service provider for companies within the Würth Group. Operating from India with over 350 dedicated professionals and a commitment to excellence, WBS is your trusted partner for seamless and efficient support for different departments. We become an extension of your teams to save your time and costs.

CONCEPT OF OUTSOURCING



OUR VALUES



Mutual Trust

Open communication and transparency.



Accountability

Ownership of our support and execution.



Reliability

Streamlined and consistent support to rely on.



Quality

Strict adherence to high-quality standards.

CONNECT WITH US

Get our comprehensive support now and optimize your business operations. Kindly get in touch with us:

Akshay Mastakar (Sales Manager)

✉ akshay.mastakar@wurthindustry.in

FINANCE

INVOICE POSTING



CHALLENGE

The Accounts Payable department receives an enormous amount of Purchase Order (PO) and non-PO invoices. Posting the correct invoices in the Enterprise Resource Planning (ERP) system is a cumbersome task. The details mentioned in them must match the details in the goods receipt for correctness. If they do not match, the accounting process will face discrepancies and delays.



WBS SOLUTION

The Finance Team at Würth Business Services verifies invoices from vendors. We compare different details such as delivery date, bank details, price, purchase order number, item number, and others mentioned in vendor invoices with the details mentioned in the goods receipt. Upon successful verification, we post them in the ERP system. **Our assistance saves your time in carrying out a comprehensive verification process. Furthermore, you can avail error-free invoices in the ERP system while focusing on core financial operations.**

SENDING/UPLOADING INVOICES



CHALLENGE

The Accounts Receivable department needs to keep track of due invoices and spend time in sending reminder emails to customers. This takes away the time from other important tasks. This, in turn, reduces the efficiency of financial operations.



WBS SOLUTION

The Finance Team at Würth Business Services uploads the due invoices from the ERP system to your authorized portal. These invoices contain details such as invoice number, quantity, delivery date, purchase order number, and others. We also send reminder emails to your customers to make due payments. **Our assistance improves the speed of your financial operations. We save your time in uploading the due invoices and collecting all due invoices in your portal for future references.**



For availing support for different Accounts Payable and Accounts Receivable processes, kindly get in touch with our representative.

Hetal Gangani

Associate Manager – Finance

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LOGISTICS

WOP: PROCESSING SHIPMENT INQUIRIES



CHALLENGE

Addressing shipment inquiries is a time-consuming task and may introduce inefficiencies in logistical operations. Moreover, creating shipments with incorrect data adds to these inefficiencies.



WBS SOLUTION

The Logistics team at Würth Business Services processes all the shipment-related queries and finds necessary solutions. When a pick-up request form is received, we check the shipment-related details as per the pre-determined criteria. We coordinate with you or the supplier in case the criteria does not match, and a request needs to be sent for corrections. We also solve other queries related to shipment label, shipment's current status, expected delivery date of shipment, and others. For those queries, we check the organized shipment and give appropriate solutions. **Our assistance saves your time in processing inquiries and solving queries in a timely manner. Furthermore, we create shipments with correct data.**

CREATION OF DELIVERY NOTIFICATION



CHALLENGE

Creating accurate delivery notes is essential for streamlined logistical operations. However, a significant time needs to be dedicated for this task, which can take up resources. These resources can be allocated for core logistical tasks.



WBS SOLUTION

The Logistics team at Würth Business Services creates a delivery note in the Enterprise Resource Planning (ERP) system. The note includes material details, quantity, and others. We compare the details with invoice information received through emails from you. We open the orders and material numbers respectively based on supplier number, delivery date, and invoice number. Then we select the material numbers mentioned in the invoice and adjust the quantity in the ERP system if there are variations. Following these steps, we save the selected material number and quantity, and finally, we generate a delivery notification document number. With our support, you can maintain accurate material data on a single platform and save time on data updates. **The solution seamlessly integrates with ERP systems, automatically synchronizing material data, inventory levels, and transaction details to ensure consistent and up-to-date information regarding quantity.**



Leverage our expertise and experience in different logistics operations and improve the speed of operations. Kindly get in touch with our representative.

Akshay Raikwar

Associate Manager – Logistics

Würth Business Services | akshay.raikwar@wurthindustry.in

SALES OPERATIONS

CUSTOMER DATA MANAGEMENT



CHALLENGE

Maintaining and updating customer data is a cumbersome task that requires time, an eye for detail, and consistency. This task can take the focus away from many important sales operational tasks. Furthermore, maintaining accuracy with updated data is another challenge that needs to be overcome.



WBS SOLUTION

The Sales Operations team at Würth Business Services ensures accurate and organized storage of customer information, including contact details, preferences, transaction history, and others. We utilize the Enterprise Resource Planning (ERP) system, Business Warehouse (BW), Kanban Management System (KMS), and any of your customized platforms to collect data. We validate and review data to delete duplicates or rectify errors. Furthermore, we customize the data as per your requirements and ensure compliance with data privacy regulations. **With our assistance, you can update and maintain records in a centralized system. We save your time in organizing data and provide ease of access.**

DELIVERY DATE REMINDERS



CHALLENGE

Availing articles on time helps in maintaining schedules and enhancing operational efficiency. Also, sending reminders about upcoming schedules is a time-consuming task.



WBS SOLUTION

The Sales Operations team at Würth Business Services notifies your customers about upcoming delivery schedules. We utilize an order management system, an Enterprise Resource Planning (ERP) system, or your customized platform to send reminders and ensure timely deliveries. We check the delivery date and send the notification to the respective customer. We also monitor acknowledgments and take follow-ups if necessary. **Our assistance helps you save time in taking follow-ups and sending reminders. Also, you can enhance operational efficiency and planning.**



Leverage our experience and support in different processes related to Sales Operations and help your Sales teams make data-driven decisions. Kindly get in touch with our representative.

Priyanka Shende

Senior Manager – Operations

Würth Business Services | priyanka.shende@wurthindustry.in

EXTRA MILE: MASSIVE CASES EXECUTED FOR EXPEDITING BY WBS PURCHASING TEAM

Exceeding expectations of our partner organizations is a norm at Würth Business Services (WBS). We inculcate the mindset of commitment, initiative, and excellence. The recent example set by the Purchasing team demonstrates that. The mergers were finalized between our partner companies in the last year. We have been handling the expediting task for them. The partners set the expectations to integrate data into a single company, while maintaining the flow of ongoing tasks.

This was where our mindset came into the picture. Despite the upsurge in workload, our Purchasing team maintained calmness, efficient planning, and a solution-driven attitude. The tasks were divided between 6 team members. They began learning about the ERP system, while maintaining the flow of ongoing tasks. Also, the scope of tasks expanded with de-expediting, shipment tracking, invoice verification, updating shipment bookings, and following up with suppliers for missing confirmations. Our team continued to support with dedication, proactive learning and execution, and the highest service degree.

The team of 6 members confirmed nearly 6,000 order lines and executed over 20,000 lines across multiple processes in a month.

Our commitment played a crucial role in boosting the confidence of our partners in our abilities and strengthening our partnership. In recognition of their efforts, WBS recognized the Purchasing team members with the "Team of the Month – March 2026" award. We remain committed to our customer-centric approach and go the extra mile to help them get back on track.

“

Despite a significant increase in workload and expanded responsibilities, they remained committed to delivering seamless support and maintaining operational continuity. I am incredibly proud of the team's proactive mindset, collaborative spirit, and willingness to go above and beyond to exceed customer expectations. Their efforts not only ensured outstanding service delivery but also strengthened the trust and confidence our partners place in us every day.

- Bhavna Alimchandani ”



Leverage our expertise and experience in executing different Purchasing-related processes and focus on core operations. Kindly get in touch with our representative.

Bhavna Alimchandani

Senior Manager - Purchasing

Würth Business Services | bhavna.alimchandani@wurthindustry.in

CIRCLE OF SUPPORT – SELLING OFF OLD STOCK

As part of its commitment to supporting Würth Group companies, WBS identified an opportunity to optimize inventory levels at a European Würth Group company. The objective was to reduce aging stock, unlock tied-up capital, and improve warehouse efficiency while minimizing internal effort. The specific requirement included clearing out the old inventory residing in the warehouse as soon as possible.

The challenge lay in coordinating with suppliers and negotiating with them to sell the old stock while achieving a win-win solution. Our partner needed to invest an enormous amount of time in clearing out the stock. This time would have been used for other purchasing tasks.

Leveraging market expertise and procurement know-how, this is how we provided assistance. In the first step, we identified the root cause of surplus stock. Furthermore, we spotted inefficiencies in the past ordering patterns. Based on the insights related to demand, we determined the stock requirements. We began approaching intermediate suppliers. The negotiation skills came into picture when we leveraged the high demand in their markets to sell off old stock at competitive prices.

Our strategy created a win-win situation. Suppliers benefited from cost-effective materials, and we cleared excess inventory profitably.

This example demonstrates how WBS combines market knowledge, procurement expertise, and a proactive approach to create measurable value for Würth Group companies. By turning surplus stock into opportunity.

Beyond addressing existing inventory challenges, our structured approach provides valuable insights into inventory patterns and purchasing behavior. These insights help improve future planning, reduce the likelihood of excess stock accumulation, and support more informed inventory management decisions.

With dedicated resources, experienced professionals, and deep procurement expertise, we help our partners transform inventory management into a strategic advantage.



Whether you are looking to optimize inventory, improve stock visibility, or reduce surplus materials, WBS is ready to support you with the expertise and resources needed to create lasting value. Kindly get in touch with our representative.

Bhavna Alimchandani

Senior Manager - Purchasing

Würth Business Services | bhavna.alimchandani@wurthindustry.in

IDEAS, INNOVATION, AND INDUSTRY PROFESSIONALS: LOGISTICS WEBINAR COMING YOUR WAY

Würth Business Services (WBS) is excited to announce the launch of our third webinar, featuring seasoned industry professionals and experts as guest speakers.

This session will offer valuable insights into how WBS supports customers across various logistics tasks. It will include in-depth discussions on filing claims, efficient monitoring and resolution, and especially maintaining end-to-end documentation.

We will also demonstrate how our logistics team will help your teams become more efficient than before with our support. By attending this webinar, you will learn:

- ✓ **Best ways to efficiently and effectively manage claims**
- ✓ **Tips for maintaining proper end-to-end documentation for damages**
- ✓ **Smooth coordination with third-party insurance providers**
- ✓ **How WBS makes it easy for your logistics teams**

LOGISTICS WEBINAR

MASTERING TRANSPORT DAMAGE CLAIMS: IMPROVE EFFICIENCY AND REDUCE LOSSES

SPEAKERS



Akshay Raikwar
Associate Manager – Logistics



Neha Hiremath
Specialist – Logistics



Tejashree Karajgi
Senior Executive – Logistics



Tuesday, July 14, 2026



6:30 PM IST / 3:00 PM CEST / 9:00 AM EDT

REGISTER NOW



To register, you can also fill out the form here - **MASTERING TRANSPORT DAMAGE CLAIMS WEBINAR** 



To know more about our service portfolio and avail our comprehensive support to optimize your business operations, kindly get in touch with us:

Akshay Mastakar

Sales Manager

Würth Business Services

| akshay.mastakar@wurthindustry.in

LIGHTS, CAMERA, WBS! – A MINUTE (OR SO) WITH THE TEAM WITH FINANCE TEAM

Thank you so much for an amazing response to our official YouTube channel as always!

We continue to share insightful and engaging videos. Continuing our series, A Minute (or so) with the Team, we showcase how our Finance team functions. Our team members, who execute everyday operations, explain the overall functionality and how they add value through various services.

Please go through the videos below.



**SCAN TO WATCH
FULL VIDEO**



**SCAN TO WATCH
FULL VIDEO**



Stay tuned for regular updates and enriching content.

Please remember to subscribe to our channel to stay informed about our latest videos and initiatives.



CONNECT WITH US

To know more about our service portfolio and avail our comprehensive support to optimize your business operations, kindly get in touch with us:

Akshay Mastakar

Sales Manager

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NUMERIC WBS

302,097

**CASES EXECUTED FOR INVOICE VERIFICATION
BY WBS FINANCE TEAM IN A YEAR.**

DEMONSTRATING



**THE HIGHEST
LEVEL OF ACCURACY
IN EXECUTION**



**RECORD NUMBER
OF VERIFIED
INVOICES**



**CONSIDERABLE
TIME SAVINGS FOR
OUR PARTNERS**

**WANT TO SAVE TIME WITH OUR ASSISTANCE
TO YOUR FINANCE TEAMS?**

**GET IN
TOUCH**



Akshay Mastakar

Sales Manager

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RECOMMEND WBS

JOEP GERTZEN

**Head Master Data, Payment Factory,
Würth Finance International B.V.**



“ Our Master Data team at Würth Finance International B.V. began collaborating with WBS during a large scale Würth Group wide project in 2024. Their management team provided short notice support that was truly impressive in both scale and speed. Building on this positive experience, we continued working with WBS and embedded their support into our daily operations. Their professional mindset, reflected in clear communication, consistency, and reliability, forms the foundation of successful remote international collaboration. Together, we deliver scalable contributions that help maintain reliable supplier data across the Würth Group. ”

Like Joep, if we have helped you maintain smooth financial operations, help us do the same for someone you know.

Think about your colleagues in other departments, friends, or fellow professionals from Würth Group companies. Imagine their sighs of relief when you recommend us, and we assist them.

So share the word forward. Recommend WBS!

Or you can also share the contact details of colleagues requiring our support with us. We will swoop in to understand their requirements and provide necessary support.



Kindly share the details of your colleagues who need our support with our representative.

Akshay Mastakar

Sales Manager

Würth Business Services

| akshay.mastakar@wurthindustry.in

WBS SUPPORTFOLIO

OUR INDIVIDUALIZED SERVICE PORTFOLIO AT A GLANCE



PURCHASING

Ranging from material requirement planning to pricing & sourcing, our Purchasing Team executes many operational tasks to help you ensure a smooth procurement process while saving costs.



LOGISTICS

Catering to various logistical operational needs and ensuring smooth operations, our Logistics Team executes different operational tasks ranging from transport damage management & documentation to determining country of origin and shipment tracking.



FINANCE

With an extensive service portfolio under the Accounts Payable and Accounts Receivable departments, our competent and well-trained Finance Team helps accelerate accounting processes and enable efficient financial management for your business.



SALES OPERATIONS

Aiming to help your sales teams reach their highest potential and accelerate operations, our Sales Operations Team handles operational tasks ranging from booking sales orders and creating daily reports to processing backorders and S&O customer management.



PRODUCT ARTICLE MASTER

With a comprehensive service portfolio, our Product Article Master Team aims to manage article data, maintain product hierarchies and ensure smooth data management while you focus on core operations.



QUALITY AND DESIGNING

To ensure the highest quality standards and compliance with regulations, our Quality and Designing Team supports in maintaining error-free documentation, certifications and drawing specifications along with solving quality issues.



BUSINESS SUPPORT

Ranging from market research & support for human resource operations to SEO & translation services, our Business Support Team helps handle different operational tasks, connect with your target audience and provide leads to optimize the possibility of sales conversion.



MARKETING

Ranging from social media & email marketing to campaign management, we provide marketing services based on your requirements. We focus on engaging your audience, building a strong online presence, and expanding your brand outreach.



SUPPORT NINJA TALES



Scan to visit
our website



Click to visit our website



For any queries, reach us at:

 contact-wbs@wurthindustry.in

Follow us on social media:

